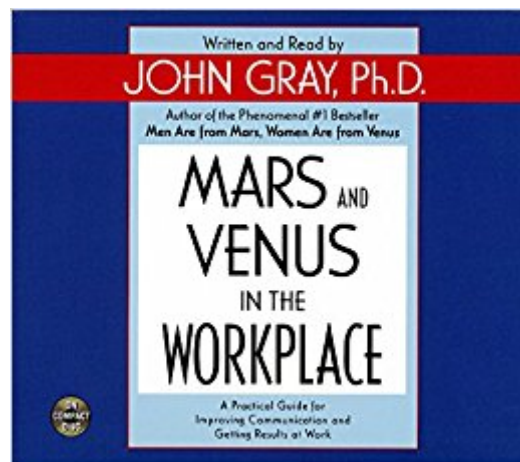


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# Mars And Venus In The Workplace: A Practical Guide For Improving Communication And Getting Results At Work



## Synopsis

John Gray, who changed the way people view gender differences with his #1 international bestseller *Men Are from Mars, Women Are from Venus*, now brings his insights to the working world. In *Mars and Venus in the Workplace*, Gray analyzes the differences in the ways men and women misunderstand and misinterpret each other in the workplace, and offers practical advice on reducing unnecessary conflict and frustration. *Mars and Venus in the Workplace* will: Increase performance by giving you the tools to improve communication, promote teamwork, and enhance working relationships. Increase productivity by providing a greater awareness and appreciation of the diverse characteristics within each of us -- and how these differences can positively or negatively affect productivity. Increase effectiveness by empowering you to overcome frustration and resolve conflict in difficult communication situations. Increase morale by utilizing interactive techniques that will promote respect and build trust. Applying his trademark practical advice to everyday office issues, *Mars and Venus in the Workplace* will enable listeners to achieve their goals and to make the workplace a source of fulfillment. Read by the author.

## Book Information

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## Customer Reviews

Effective communication is a crucial life skill, and John Gray's *Mars and Venus* series has helped millions peacefully sort out emotional issues in their personal relationships. Now he turns his attention to the professional side of life with *Mars and Venus in the Workplace*. The concepts remain the same, but are in an entirely new setting; as he says in the introduction, "although gender differences are often not as obvious in the workplace, they are there and are often misunderstood."

Gray proceeds to cover a variety of situations typical on the job, from solving revenue problems to negotiating a raise. With his important points printed in bold type, and plenty of prioritizing lists and straightforward examples, this is an easy read that allows you to focus on finding the solutions you seek, rather than wading through research terminology. If you are new to Gray's work, the continual gender-based assumptions may feel outdated, but know the author understands that no one is all male or all female and that we all have areas of sensitivity. The recurring gender pronouns are a simple way of teaching us what years of private practice have shown him: humans of both gender can benefit greatly by listening effectively, being verbally straightforward, and analyzing the reactions of others. --Jill Lightner --This text refers to an out of print or unavailable edition of this title.

Gray made a splash with his bestselling *Men Are from Mars, Women Are from Venus*, attributing stereotypical traits to each gender and advising the other how best to respond to or work around these characteristics. Building on that theory, Gray claims that "men and women think, feel, and communicate differently in the workplace," and applies his hypothesis to the business environment. As in his previous books, Gray's writing style is repetitive, bolstering a few simple ideas with plenty of generalizing and gender clichés. While alleging that the traits he assigns to men and women are innate rather than learned or cultural describing them as driven by "instinct," "basic nature" and "a function of one's level of testosterone" he offers no proof of this theory, simply assuming that his audience trusts his presumptions. Many of Gray's sweeping statements don't ring true, e.g., his assertions that men don't mind being interrupted while women do, or that women care about relationships, not competence, where they work. Gray does offer some generic, useful advice, such as keeping personal emotions out of the workplace while making sure that one's personal life provides stress relief and opportunities for self-expression. In identifying common personality types and traits, though, Gray might have simply said that some people are Venusians while others are Martians, instead of using tiresome gender stereotypes. While he's unlikely to win new converts with this rehash of his now familiar material, Gray's faithful fans will not be disappointed. Agent, Linda Michaels. Copyright 2002 Cahners Business Information, Inc. --This text refers to an out of print or unavailable edition of this title.

I am the only man which works in management of 34 other female managers. I could not be successful without the help of this book. I learned how not to insult my co-workers and bosses. I really think with men and women working together so much more these days that it's important to understand the differences, and there are differences between the sexes. This book has helped me

very much, and I think it will help either sex equally...

It is a practical guide for the workplace.

Good read. I reviewed this as part of a college course. The content is pertinent to today's world of management.

Helpful!

good job

fun

John Gray is the Best!!!!!! gave this book to two of my friends with work issues and they both loved it and were very grateful for the help and insight they received.

This was supposed to be a new book and a gift at that. It was signed by the previous owner's parents. How do I give it as a gift to my co-worker now? I gave it one star cause I had to in order to complete the review.

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Mars and Venus in the Bedroom Dave Barry Is from Mars and Venus Beyond Mars and Venus: Relationship Skills for Today's Complex World  
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